



EOI No. 5049/BSCL/18 dated 29/09/2018

EXPRESSION OF INTEREST (EOI)

Shortlisting of Agencies for implementation of
“Intermediate Public Transport Programme” –
Deployment and Operationalization of electric 3
wheelers (e-rickshaw and e-autos)

Issued by

Bhubaneswar Smart City Limited,

5th Floor, BMC Bhawani Mall, Saheed Nagar, Bhubaneswar, Odisha

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DISCLAIMER

1. Though adequate care has been taken in the preparation of this Expression of Interest Document (EOI document), the Bidder should satisfy themselves that the Document is complete in all respects.
2. Neither BSCL nor their employees make any representation or warranty as to the accuracy, reliability or completeness of the information in this EOI document. Each prospective Bidder should conduct their own investigations and analysis and check the accuracy, reliability and completeness of the information in this EOI document and obtain independent advice from appropriate source before submission of this EOI document.
3. Neither BSCL nor their employees will have any liability to any prospective Bidder or any other person under the law of contract, for any loss, expense or damage which may arise from or be incurred or suffered in connection with anything contained in this EOI document. BSCL reserves the right, without any obligation or liability, to accept or reject any or all of the EOIs, at any stage of the process, to cancel or modify the process, or any part thereof, or to vary any of the terms and conditions, at any time, without assigning any reason whatsoever.
4. BSCL reserves the right to modify or amend or add to any or all of the provisions of this EOI document or cancel the present Invitation and call for fresh Invitations.
5. Neither BSCL nor their employees will have any liability in case of non-receipt of any correspondence from them to the bidders due to the postal delays.
6. The applicable laws for the purpose are the laws of India. Courts of Bhubaneswar will have jurisdiction concerning or arising out of this EOI document.
7. This EOI process is not a pre-qualification for participating in the RFP process which may be published in the future. The bidding for the project will take place through a single-stage system which will include a public advertisement inviting Technical and Financial proposals with the Request for Proposal document being downloadable from the BSCL website.

2. ABBREVIATIONS

BSCCL	Bhubaneswar Smart City Limited
EOI	Expression of Interest document
GoI	Government of India
GoO	Government of Orissa
IT	Information Technology
e-vehicle	Electric vehicle

3. INTRODUCTION

3.1 Project Background

Bhubaneswar is being developed as a smart city with ease of transportation as one of the basic objective. The city has a large economic and administrative importance over the region surrounded by Cuttack, Khorda, Jatani etc. As a part of smart city proposal, it is intended to provide first and last mile connectivity. The City envisages to implement and integrate an “Intermediate Public Transport Programme” with the Public Transit Infrastructure. The sustainability and eco-friendliness of this programme will be ensured through rollout of electric vehicles.

The rollout of electric 3 wheelers (i.e. e-rickshaws and e-autos) with dedicated routes, charging points and aggregation service is proposed as the eco-friendly solution to provide connectivity. It is envisaged to implement a pilot stage with 200 electric 3 wheeler vehicles in identified area(s) of the city. The subsequent deployment of such electric vehicles shall be decided based on success of the Pilot Phase.

3.2 Objective

It is envisaged to implement a pilot stage with 200 electric 3 wheeler vehicles in identified area(s) of the city. The subsequent deployment of such electric vehicles shall be decided based on success of the Pilot Phase.

3.3 Project Description

BSCCL intends to partner with agencies in the field of deployment and operationalization of electric 3 wheeler (e-rickshaw and e-auto) vehicles. The broad terms of reference expected to be delivered from these agencies are: -

- Supply and deployment of electric 3 wheeler vehicles (either directly or through authorized agencies)
- Provide repair and maintenance services for the electric 3 wheeler vehicles (either directly or through authorized agencies)
- Provide aggregation services for optimization in vehicle usage and support revenue earnings for the micro entrepreneurs. Also, support in identification, onboarding and mobilization of micro entrepreneurs (e-rickshaw/e-auto buyers and drivers) for operationalization of the scheme.
- Set up charging infrastructure for the electric 3 wheeler vehicles
- Operate, maintain and manage charging infrastructure facilities along with other allied services structured as part of such facility.

The participating agencies are solicited to propose various options and best practices in other cities and areas which are suitable for Indian context.

3.4 Expression of Interest

BSCCL invites Expression of Interest from capable parties for shortlisting of agencies for implementation of “Intermediate Public Transport Programme” in three (3) categories namely, -

- (i) Manufacturers/Suppliers of electric 3 wheeler vehicles
- (ii) Aggregators for vehicles operations
- (iii) Charging Infrastructure Operators

The interested parties with required credentials, expertise and experience in respective fields are invited to participate in one or more or all categories, as listed above.

4. TIMELINES

The bidding schedule for this project is as follows:

S. No.	Event Description	Date
1	Issue of Advertisement & Uploading of Notice	29/09/2018
2	Last date of receiving Queries	05/10/2018
3	Pre – Proposal Meeting of potential bidders	06/10/2018
4	Reply to queries latest by	09/10/2018
5	Last Date of submission of Applications	12/10/2018 till 5.00 PM
6	Opening of Technical Bids	12/10/2018 at 5.30 PM

The pre-proposal meeting will be scheduled on above mentioned date at 11.00 AM in the Conference Hall of Bhubaneswar Smart City Limited at the address provided below: -

Bhubaneswar Smart City Limited
5th Floor, Block – 1, BMC Bhawani Office Complex, Saheed Nagar,
Bhubaneswar - 751007 | Email: - bbsr.bscl@gmail.com | Tel: - +91 674 2548 228

5. PROSPECTIVE APPLICANTS

Firms having experience in similar kind of projects* are hereby requested to send their Expression of Interests (EOIs) to Bhubaneswar Smart City Limited as per the terms and conditions provided herein this document. The agencies having experience in either manufacture or aggregation or setting up and operating charging infrastructure or all of these fields may apply for one or more or all categories as per their experience and eligibility to qualify the requirements mentioned in section 6 below.

Note: *similar kind of projects means having experience in respective categories as listed above in sub-section 3.4 above.

6. EVALUATION AND SHORTLISTING

The proposals received under this EOI stage will be evaluated and the participants will be shortlisted as per criteria provided below: -

- (i) Manufacturers/Suppliers of electric 3 wheeler vehicles

- a. Only Indian Electric Vehicle Manufacturers incorporated under the Companies Act, 1956 or the Companies Act, 2013, who are in the business of manufacturing of battery operated electric vehicles as OEM since last 3 years are eligible to participate. Dealers, importers, traders or assembling firm etc. are not allowed to participate in the bid.
- b. Battery operated electric 3 wheeler vehicles with Lithium Ion Battery should be duly homologated with ARAI/ ICAT or any other certifying agency in India on the date of bid submission.
- c. Agency should have a minimum annual average turnover from sale of battery operated electric vehicles should be Rs. 3.00 Crores or more, during the previous 3 financial years ending on 31.03.2018;
- d. The firm should have an experience of providing/partnering a minimum of 100 No of Battery Operated Electric Vehicles to/with any Government Sector/PSU, etc. during the last three year from the last date of submission
- e. should not have been blacklisted or barred by any government entity

(ii) Aggregators for vehicles operations

- a. Only Indian technology companies incorporated under the Companies Act, 1956 or the Companies Act, 2013, who, directly or through its affiliates, are in the business of vehicle aggregation and/or enabled mobility services for aggregators, since last 1 year from the last date of submission, are eligible to participate.
- b. Agency should have experience in IT application based vehicle aggregation in India.
- c. Agency should have a minimum annual average turnover of Rs. 3.00 Crores or more, during the previous 3 financial years ending on 31.03.2018;
- d. Agency should have provided/aggregated/participated in any aggregation contract with minimum 50 nos. of vehicles to/with any Government Sector/PSU or private organizations or otherwise during the last three year from the last date of submission
- e. Agency should not have been blacklisted or barred by any government entity

(iii) Charging Infrastructure Operators

- a. Companies incorporated under the Companies Act, 1956 or the Companies Act, 2013, who are in the business of EV Fast Charging, since last 1 year (at least) are eligible to participate.

- b. Agency should have experience of at least one year in executing supply and installation of EV Fast charging station.
- c. Agency should have a minimum annual average turnover of Rs. 3.00 Crores or more, during the previous 3 financial years ending on 31.03.2018;
- d. Agency should have successfully operated AC/ DC charging station for vehicles in at least two locations.
- e. Agency should not have been blacklisted or barred by any government entity

7. PREPARATION AND SUBMISSION OF EOI

7.1 Language

The EOI and all related correspondence and documents should be written in the English language. Supporting documents and printed literature furnished by the Bidder with the EOI may be in any other Language provided that they are accompanied by appropriate translations of the pertinent passages in the English language. Supporting materials, which are not translated into English, may not be considered. For the purpose of interpretation and evaluation of the EOI, the English language translation shall prevail. It should be noted that any document in foreign language, not accompanied by an English version and duly authenticated, will be liable for rejection.

7.2 Currency

The currency for the purpose of the EOI shall be the Indian Rupee (INR).

7.3 Validity of EOI

The EOI submitted by Bidder shall be valid till the completion of bidding process.

7.4 Correspondence / Enquiries

7.4.1 All correspondence / enquiries should be submitted to the following in writing by fax /post / courier:

Shri Saroj Kumar Swain
General Manager (Technology & Projects)
Bhubaneswar Smart City Limited (BSCL)
5th Floor, Block -1, BMC Bhawani Mall, Shaheed Nagar, Bhubaneswar – 751 007(Odisha)

7.5 Sealing and Marking of EOI

7.5.1 The envelope shall indicate the name, address and contact phone number of the Bidder (or the Lead Member in case of a Consortium).

7.5.2 The envelope shall clearly bear the following identification: “Expression of Interest as _____ (mention category(ies)) for implementation of “Intermediate Public Transport Programme”.

7.5.3 The envelope shall be addressed to:

General Manager (Technology and Projects)
Bhubaneswar Smart City Limited (BSCL)
5th Floor, Block -1, BMC Bhawani Mall, Saheed Nagar
Bhubaneswar – 751 007 (Odisha)

7.6 EOI Due Date

EOI should be submitted on or before the due date as set out in Section 4: Timelines at the address provided in Section 7.5.3 in the manner and form as detailed in this EOI Document. EOI submitted by either facsimile transmission or telex or e-mail will not be acceptable.

7.7 Late EOI

Any EOI received by BSCL after the due time and date will be returned unopened to the Bidder.

8. CHECK LIST

The EOI shall accompany the following:

1. Letter of Application duly signed by the Authorized person on the letterhead.
2. Details of Bidder along with the Incorporation and commencement of business certificate attested by the Authorized Person.
3. The details to be provided as per Annexure 1 to 4.
4. Supporting Documents, as deemed appropriate by the bidders to be submitted with EOI

ANNEXURE 1: COVER LETTER

[On the Letter Head of the Bidder]

Date:

General Manager (Technology and Projects)
Bhubaneswar Smart City Limited (BSCL)
5th Floor, Block -1, BMC Bhawani Mall, Saheed Nagar
Bhubaneswar – 751 007 (Odisha)

Sir,

Subject: Shortlisting of Agency(ies) for implementation of “Intermediate Public Transport Programme”

Being duly authorized to represent and act on behalf of _____ (hereinafter referred to as "the Bidder"), and having reviewed and fully understood the Scope of Work, the undersigned hereby express our interest in the category mentioned below for implementation of “Intermediate Public Transport Programme” as mentioned in the EOI document: -

S. No.	Category	Applied (Yes / No)
(i)	Manufacturers/Suppliers of electric 3 wheeler vehicles	
(ii)	Aggregators for vehicles operations	
(iii)	Charging Infrastructure Operators	

We are enclosing our EOI in Original with the details as per the requirements of the document for your evaluation.

The undersigned hereby also declares that the statements made and the information provided in the EOI is complete, true and correct in every detail and unconditional. It is also to declare that neither we have been barred nor blacklisted by any government or its organisations / undertakings / entities.

Yours faithfully,

(Signature of Authorized Signatory)

(Name, Title and Address of the Bidder)

ANNEXURE 2: DETAILS OF APPLICANTS

1. Brief Description of Company

- (a) Name
- (b) Country of Incorporation
- (c) Address of the corporate headquarters and its branch office (s), if any, in India
- (d) Date of incorporation and / or commencement of business

2. Name, Designation, Address and Phone Nos. of Authorized Signatory of the Bidder:

- (a) Name:
- (b) Designation:
- (c) Company:
- (d) Address:
- (e) Telephone No:
- (f) E-mail Address:
- (g) Fax No:

ANNEXURE 3: FORMAT FOR TECHNICAL EXPERIENCE

Experience of the Applicants

SI No	Particulars	Description
1	Name of Project:	
2	Location of the Project:	
3	Cost of the Project (INR)*:	
4	Details of Experience (Provide details as per requirement to comply the eligibility requirement in respective category as per section 6 above)	
5	Project Start Date and End Date:	
6	Type of the Project:	

(Signature of Authorized Signatory)

(Name, Title and Address of the Bidder)

ANNEXURE 4: FORMAT FOR FINANCIAL CAPABILITY

Turnover (INR Crores)		
FY 2015-16	FY 2016 -17	FY 2017 -18

The average of the turnover in the three years will be taken into consideration for calculation of marks in section 6 above. In case the audited financial statements of the FY 2017-18 are not available then the bidder may submit the previous three financial years starting 1st April 2014.

Signature of Authorized Person