

Request for Proposal for Selection of Agency to Design, Install, Commission, Operate and Maintain IT Application based Wayfinding Services in Bhubaneswar

REF: - RFP No.: 5506 / BSCL / 177 / 2018 dated 06th November, 2018

Reply to pre bid queries - 2

No. 5643

Date: 19/11/2018

The following reply to queries by the prospective bidders is being provided herewith below: -

S. No.	RFP Ref.	Clause	Query / Clarification	Response
1.	Corrigendum - 1	Last date of Proposal submission 19 / 11 / 2018 up to 3.00 PM	we request another extension of at least 4 days.	Kindly refer corrigendum - 2
2.	Corrigendum – 1 Technical Proposal Criteria Sl. No. 5	The bidder should have experience of deploying e-governance application / IT infrastructure / indoor or outdoor wayfinding solution for location based services. 5 marks for each project up to a maximum of 20 marks	we request you for 10 marks for each project to ensure that new entrants get an opportunity to showcase their better products and customer has the options to choose innovative cutting-edge Solutions.	Kindly refer corrigendum - 3
3.	Corrigendum – 1 Technical Proposal Criteria Sl. No. 6	The bidder having experience of deploying indoor/outdoor wayfinding solution at any sports stadium hosting international matches. >3 projects: 10 marks 2 to 3 projects: 5 marks 1 project: 3 marks	we request “stadiums” to be changed to “campus, office environments.” Restricting it to stadiums is not matching with the project requirement where majority of your deployment will be in city landmark buildings and campuses. Also, we request to kindly consider 50% marks for 1 project in this category.	Kindly refer corrigendum - 3
4.	Bid Data Sheet 29 – 7 : Pg. 37	The bidder possessing any following certification valid at the time of bidding: CMMi Level 5 certification – 10 marks CMMi Level 3 certification - 5 marks	we request you to allow ISO 9001:2008 or better to be considered equivalent to CMMi level certification for marking purposes.	Kindly refer corrigendum - 3

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		Copies of valid certificates in the name of bidder	This will ensure quality processes during product development and maintenance.	
5.	Bid Data Sheet 31 (c) (iii) (1) : Pg. 37	Each Technical Proposal will be assigned a technical score out of a maximum of 100 marks. Only the bidders who get an Overall Technical score of minimum 70% or more will qualify for commercial evaluation stage. Failing to secure minimum marks shall lead to technical rejection of the Bid. The Client will not accept deviations in the schedule of installation and commissioning specified in the Implementation Schedule. The technical presentation to the evaluation committee shall cover all the sub-components of sub-section 8: Presentation in the table above of section 29 of BDS.	We request you to relax the Technical Qualification Score from 70% to 50%. This will enable the participants to also compete financially apart from technical credentials.	Kindly refer corrigendum - 3
6.	Bid Data Sheet 1.1 : Pg. 32	Method of selection: Single Stage selection, three envelope system, Quality and Cost Based Selection (QCBS) with the following weights given to technical and financial proposals: Technical = 70% Financial = 30%	We also request you to dilute the technical weightage in QCBS criteria from 70:30 to maximum 60:40 for an even platform for new entrants. This in turn helps the customer in getting a solution within budget and cutting edge at the same time.	RFP conditions prevail.

Sd/-

Chief Executive Officer