



Bhubaneswar Smart City Limited

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No: 1035

Date: 05/08/2025

A Pre-bid meeting in connection with RFP No.916 dated 28.07.2025 was held on 04.08.2025 at 11.30 AM on physical mode under the Chairmanship of General Manager (Administration), BSCL along with all members of committee present in the meeting for Selection of Agency for **Upgradation including maintenance of Outdoor LED Multicolour Video Walls at Different locations of BSCL**. The committee after detailed deliberation and clarification provided as under:

Sl. No.	Queries	Clarification provided
1.	<p>We would like to understand whether an Original Equipment Manufacturer (OEM) is permitted to extend authorization to more than one bidder (e.g., up to three bidders) to participate in the same tender using their product authorization and credentials.</p> <p>Is there any limitation regarding the number of bidders that an OEM may support? Does such arrangement require any prior disclosure or consent from BSCL?</p>	<p>An Original Equipment Manufacturer (OEM) is permitted to authorize multiple bidders to participate in the same tender using their product authorization and credentials.</p> <p>There is no specific restriction or limitation under standard procurement guidelines that prohibits an OEM from extending. An OEM may authorize any number of bidders at their discretion.</p>
2.	<p>We also seek your input on whether an OEM who has already authorized other bidders may also submit its own bid independently for the same tender.</p> <p>Would such participation be considered in line with the tender conditions?</p> <p>Are there any restrictions or conflict clauses applicable in such cases?</p> <p>We would be grateful for your support in helping us interpret these provisions correctly so we can proceed in accordance with the tender norms.</p>	<p>An Original Equipment Manufacturer (OEM) cannot submit its own independent bid for the same tender if it has already authorized any other bidder(s) to participate using its product authorization and credentials. If an OEM submits a bid after authorizing other bidders, this typically leads to cancellation or disqualification of the OEM's bid, as it is treated as a conflict of interest and a violation of fair competition norms.</p>
3.	<p>We would also like to request clarification on the required turnover criteria for the Original Equipment Manufacturer (OEM) who is our authorized technology partner for this project.</p>	<p>As per RFP</p>
4.	<p>On Page No. 4, under Data Sheet, Serial No. 8, and also in the 3rd paragraph of Format T1 (Proposal Covering Letter) on Page No. 22, the required Bank Guarantee amount is mentioned as 6%.</p> <p>However, in Page No. 13, Serial No. 19, under the heading Performance Bank Guarantee, specifically in Point (c), and again on Page No. 16, Serial No. 28, under the heading Performance Guarantee, the required guarantee value is stated as 5% of the agreement value.</p> <p>This variation between 5% and 6% has created ambiguity regarding the actual percentage of Performance Bank Guarantee to be furnished.</p>	<p>The Performance Bank Guarantee will be 7% of the contract value.</p>
5.	<p>In Data Sheet Point No.12</p>	<p>Technical Bid will be open 13.08.2025 at 11.30 AM</p>

General Manager (Admin)
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