

**Response to Queries raised in Pre-bid meeting held on 09.11.2021 at 3.00 PM**  
**at Conference Hall of Bhubaneswar Smart City Limited (BSCL)**

**RFP No. 3788**

**RFP Name – Supply, Installation, Operation and Maintenance of Electric Vehicle Charging Stations at 7 locations in Bhubaneswar**

SN	RFP Clause No./ Page No.	Content of RFP requiring clarification(s)	Points of Clarification Required	BSCL Response/ Clarification
1.	Clause no. 1.2.7/ Page no. – 6	The percentage of gross revenue shared with BSCL shall not be less than 7.5% of the gross revenue generated from EVCS	Request you to kindly consider revenue share on gross revenue excluding electricity charges since they are paid to the Distribution Company.	As per RFP.
2.	Clause no. 7.2.1/ Page no. – 29	The maximum time period for completion of the construction of all Charging stations shall be 3 months (including rainy season)	Tata Power will apply for a dedicated EV meter on its name. However, any delay in issuance of new connection not attributable to Tata Power should not be considered as delay in execution	As per RFP.
3.	Clause no. 7.2.1/ Page no. – 31	BSCL's logo, charging station name, map, CCTV, PIS (Passenger Information System) and fare/ price chart shall always be displayed on all charging station in the format and place approved by BSCL.	Request you to specify the branding to be followed at the proposed charging stations as there are cost implications due to the design and branding	As per the size and specifications approved by the BSCL.
4.	Clause no. 7.2.1/ Page no. – 31	Scope of Work	As the Capex required for the development of the EV Charging Station is in the scope of the successful bidder, therefore the decision on tariff for the customer should be in the scope of the successful bidder	Tariff will be decided by the BSCL as per standard unit rate approved by Govt. of India.




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5.	Clause no. 7.2.1/ Page no. – 31	Inspection of chargers shall be carried out by the BSCL and the inspection arrangement to be carried out by the successful bidder.	As operations and maintenance of the infra is in the scope of Successful bidder, request you to consider the inspection of chargers / charging stations post commissioning	Inspection of chargers shall be carried out by the BSCL post successful installation of the same by the successful bidder at the site.
6.	Clause no. 7.5.1/ Page no. – 32	The selected bidder shall pay to BSCL the revenue shares as per the accepted rate on a monthly basis plus applicable GST. Monthly revenue share for next month shall be paid within 7 days of the start of the next month.	Request you to please clarify the billing timelines	Monthly revenue share for a particular month shall be paid within 15 days of the start of the next month. (i.e. share on revenue collected in a given month shall be transferred to BSCL by 15th of next month)
7.	Clause no. 7.6.4/ Page no. 33	Bidder shall operate the charging stations without disturbing the natural surroundings and ensuring that the local flora and fauna are not disturbed.	The proposed locations should be handed over to the successful bidder free of all encumbrances, undulations and flora & fauna.	As per RFP.
8.	Clause no. 2.2.3 (a)/ Page no. 10	The firms and the companies should be registered in India.	1. Can we form a consortium between Indian entity and a foreign entity? 2. Can the foreign entity act as a lead bidder? 3. In case it is mandatory for the lead bidder to have an Indian entity, can the same be setup after winning the bid.	Not allowed. As per RFP.
9.	Clause no. 2.2.3 (b)/ Page no. 10	1 (One) assignment of similar nature in India	Can we provide details of the setup done across other multiple countries instead of India	Not allowed. As per RFP.
10.	Clause no. 2.2.4 (a)/ Page no. 10	The bidder / consortium should have a minimum average annual turnover of Rs.25.00 Crores	Each of the consortium member have to meet this criterion or it applicable for anyone of the consortium members	1. In case of consortium, lead member of the consortium should meet the turnover criteria

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		(Rupees Twenty-Five Crores) during the last three Financial Years.		2. In order to promote Startups, BSCL shall exempt Startups (in the manufacturing sector) from the criteria of “prior experience/ turnover” without any relaxation in quality standards or technical parameters as per DPIIT policy. The Startups will also have to demonstrate requisite capability to execute the project as per the requirements and should have their own manufacturing facility in India.
11.	Clause no. 7.2.1 (ii)/ Page no. – 29	Techno-commercial feasibility	Any site location and site feasibility studies done, if yes can we have a copy or summary of that report. Basically, we want to understand the Traffic flow, footfall, EV vehicle registration data or any other relevant information.	As per RFP.
12.	Clause no. 7.2.1 (vii)/ Page no.– 30	No Additional commercial activity at the premises will be allowed.	Since the EV penetration is low, for the model to be made viable we have to opt for additional commercial activities like digital signage, etc. What is the process for the same.	As per RFP.
13.	Clause no. 2.2.3 (b)/ Page no.– 10	The Bidder should have a minimum experience of having satisfactorily completed/ have ongoing at least 1 (One) assignment of similar nature in India ending last day of month before the one in which the bids	The clause may be read as “Any of the JV Partner shall have the experience of having satisfactorily completed/ have ongoing at least 1 assignment of similar nature in India”	In case of JV/consortium, any member of the JV/consortium may have the experience of similar nature in India as defined in the RFP.



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		are invited.		
14.			Statutory / Other Local Taxes (Will be included in Sharing Ratio)	As per RFP.
15.			Nodal Agency will Provided subsidies Meter as per EV policy	As per RFP.
16.			If Special Transformer required for 122KW charger (Will BSCL Provide the same by Competent Authority)	As per RFP.
17.	Annexure - I/ Page no. – 55	Total no. of EV Chargers	There seems to be error in the calculation. The total number of EV chargers required should be 15 instead of 28.	Total number of EV chargers are 28. Details enclosed at Appendix – I.
18.	Clause no. 1.3/ Page no. 8	Last date and time for submission of bid - 20.11.2021 up to 15:00 hours at the office of BSCL, Bhubaneswar	Extension requested.	Last date and time for submission of bid extended to 30.11.2021 up to 15:00 hours.

  
**General Manager (Admin),**  
**Bhubaneswar Smart City Limited**

# Appendix – I

SN	Name of City	Number of Charging Stations	Type of EV Charging Stations	Category		Type of EV Chargers	No. of EV Chargers at each Charging Station	Total no. of EV Chargers
				A	C			
1	Bhubaneswar	5	Slow	3	2	Bharat AC 001 (10 KW)	3	15
						Bharat DC 001 (15 KW)	1	5
2		2	Fast	1	1	CCS II + CHAdeMO AC Type 2 (122 KW)	1	2
						Bharat DC 001 (15 KW)	3	6
	Total	7						28

EV Charging Stations under Category A		EV Charging Stations under Category C	
Slow	Fast	Slow	Fast
Krishna Plaza, CRP Square	Esplanade, Rasulgarh	SUM Hospital	KIIT Area
DN Regalia, Patrapada		KIIT Area	
Esplanade, Rasulgarh			